

NOTICE TO ALL POTENTIAL RESPONDENTS

The vendor questions and answers listed below are in direct relation to the following Request for Proposal: **Emergency Medical Billing Services and Records Management**. This addendum is released on April 12, 2019 and officially updates, replaces, removes or clarifies certain portions of the City's issued Request for Proposal. Additional details are listed below.

VENDOR QUESTIONS & ANSWERS

Q. Page 8, last paragraph under 7d, states “Respondent shall be obligated to complete and adhere to a Business Associate Agreement to ensure ongoing compliance with HIPAA requirements.” Does the City want the Vendor to provide the BAA for execution?

A. The Vendor should provide any necessary/Required BAA's for execution.

Q. Page 9, opening paragraph states, “Proposals shall consist of one (1) signed original and four (2) copies, submitted in a sealed envelope plainly marked.” Please confirm the number of copies the City requires. Is the amount 2 or 4?

A. The number of copies to submit with the Original is Two (2).

Q. Page 6, III.(B) Part I.(7)(5), states, “Respondent shall include the cost for an Electronic Patient Care Records (“ePCR”) solution(s) with leading edge technology to include but not limited to: (5) integration to the New World Systems Aegis CAD software.” CAD integration should be provided by Safety Pad. Does the City wish the bidder to pay for this item?

A. Yes. The bidder will pay for the CAD Integration provided by ESO/SafetyPAD. The last quoted price we received on 03/11/2019 from ESO/SafetyPAD for this service was \$2,495.00 per year based on a report volume of 9900 Incidents per year (see attached for reference).

END OF ADDENDUM



Sales Order For: Covington Fire Department
 Sales Order Number: Q014114
 Effective Date*: 03/11/2019
 ESO Account Manager: Roc Wilson

Contact and Billing Details			
Sold to: David Geiger	Contact: David Geiger	Address: Accts Payable100 East Robbins Street	
Bill To: Covington Fire Department	Phone: (859) 468-0916	Covington, Kentucky 41011	
Email: emsdirector@covingtonky.gov	Email: emsdirector@covingtonky.gov	United States	

Subscription and/or License Terms			
Initial Term (Months): 12	Billing Frequency: Annual	Customer ID: 200610-233	
Renewal Term (Months): 12	Billing Method: Email	Total Recurring Fees: \$2,495.00	
	Terms: Net 30	Total One-Time Fees: \$ 0.00	

Product Name	Product Description	Quantity	Total Price/ Discounts
SafetyPad CAD Integration	Allows for integration of CAD data into SafetyPad ePCR application. Ongoing maintenance included. Fee Type: Recurring	9900 /Incidents	\$2,495.00

List Price: \$2,495.00
Discounts: \$0.00
Tax: \$0.00
Total: \$2,495.00

SAAS – TERMS AND CONDITIONS:

- If the Customer indicated below has an ESO Master Subscription and License Agreement (“MSLA”) dated on or after February 20, 2017, then that MSLA will govern this Sales Order. **Otherwise, Customer intends and agrees that this Sales Order adopts and incorporates the terms and conditions of the MSLA and associated HIPAA business associate agreement hosted at the following web address, and that the products and services ordered above are subject thereto:**
<http://bit.ly/ESContract>
- The Effective Date of this Sales Order shall be the earlier of: i) the date of the signature below or ii) the “Effective Date*” identified in the header of this Sales Order.
- The fees above shall be invoiced as follows:
 - Training and Training Travel fees, if any, shall be invoiced on or about the Effective Date.
 - During the first year, 100% of the remaining fees shall be invoiced fifteen days after the Effective Date. (“Subscription Date”)
 - During the second year and any renewal years thereafter, 100% of the recurring fees shall be due on the anniversary of the Subscription Date.

Customer: Covington Fire Department

 [Signature]

 [Print Name]

 [Title]

 [Date]