

**Part II**

1. In Part II (Light Duty Vehicles), you have asked for vehicles that are not LD vehicles. Sections 10-13, and Section 15 refer to medium- and heavy-duty units.
  - a. Are we required to bid on every line item? If so, is there a possibility that the medium- and heavy-duty units can be spun off into their own section?

**Answer You are not required to bid on every line item.**

- b. If we bid on the Fusions, for example, are we also required to bid on the aftermarket equipment?

**Answer You most certainly can bid on the vehicle only or the aftermarket equipment only. You are not required to bid on both if you do not offer both.**

2. In Part II, Section 5.1.1, and Part III, Sections 7 and 8, you are asking for aftermarket pricing for equipment on the Ford Fusions and Police Sedans/SUVs . There is no indication if you want this equipment installed, with the installation costs included. There is no line item to break out installation costs. Please clarify if you want installation costs included.

**Answer: Yes please include installation costs as a separate line item.**

3. In Part III (Pursuit Rated Vehicles), in Section 5 header you reference Ford Utility Interceptor SUV, but in 5.1 it states "Interceptor Sedan" not SUV. Would you please clarify the specs for this particular item?

**Answer: This was an error. See attached changes to the Spec.**

4. In Section 3.11 of both Parts II and III, the language appears to be contradictory. Please see highlighted sentences: "Each Bidder shall provide a statement or statements demonstrating the average cost of maintenance over five (5) years for each vehicle bid under the Light Duty specifications. Preference will be given to Bidders that are able to provide actual statements and reports demonstrating maintenance provided on vehicles over the five (5) year period. Said statements and reports may, but do not have to, correspond with the Similar contracts provided above. Preference will be given to Bidders that cannot provide average costs and statements related to warranty repairs during the five (5) year period. The cost of maintenance statements and reports shall be included in the Proposal Binder under TAB II-C." Would you please clarify?

**Answer: The second sentence should be deleted so that preference will be given to bidders that are able to provide actual statements and reports demonstrating maintenance provided on vehicles over the five (5) year period. The amended section will appear as follows:**

3.1 Cost of Maintenance. Each Bidder shall provide a statement or statements demonstrating the average cost of maintenance over five (5) years for each vehicle bid under the Light Duty specifications. Preference will be given to Bidders that are able to provide actual statements and reports demonstrating maintenance provided on vehicles over the five (5) year period. Said statements and reports may, but do not have to, correspond with the Similar contracts provided above. ~~Preference will be given to Bidders that cannot provide average costs and statements related to warranty repairs during the five (5) year period.~~ The cost of maintenance statements and reports shall be included in the Proposal Binder under TAB II-C.

- a. Fleet management companies may have only aided in the acquisition and financing of the units, and may not have been responsible for maintaining them. If the FMC is not responsible for maintaining them, they have no direct knowledge of actual statements and reports. Average cost of maintenance may be the only information that can be provided.

~~Answer: Please provide any documents that your entity can provide that are responsive to this section. As indicated in the language above average cost of maintenance reports will be considered in evaluating proposals.~~

- 5. In Section 3.11 of both Parts II and III, the City is asking for average 5 year cost of maintenance reports on each unit bid. To provide accurate information, an average per year mileage for each vehicle would be most helpful. Costs of maintenance can vary greatly depending on whether a vehicle travels 12,000 miles per year or 15,000 miles per year.
  - a. To clarify, the City is NOT asking for pricing on a maintenance program, correct?

~~Answer: Correct we are not asking for pricing on a maintenance program as we perform all maintenance in house. We are looking for average maintenance cost so that we can figure our annual maintenance savings by upgrading to new vehicles.~~

- 6. In Parts II and III, Master Bid sheet, the City is asking for both equipped and unequipped pricing. Are bidders to assume that each piece aftermarket equipment requested for a specific type of vehicle is to be included, i.e. no omissions (other than the Fire SUV) on a per vehicle basis?

~~Answer: Yes, bidders should assume that each vehicle will be equipped on a per vehicle basis with the corresponding aftermarket equipment indicated for that vehicle.~~

## **Part V**

- 1. Question: Out truck can only use the 27k. which in turn puts us over your max on the Tiller total GVW by 3k lbs

~~Answer: I believe that was based of our current TDA. Just log it in the exceptions with the pertinent information.~~

2. Question: On the Tiller it lists an EMS storage Compt twice as both on Driver side. Is that a misprint or is one to be one PS? 6.208 and 6.212

Answer: Thanks for catching that, it is a misprint. 6.212 shall be officer's side.

3. Question: Wanted to verify that multiplex be offered in the bid instead of going hardwire

Answer: Yes you have the option to price it either way.

4. Sections 5.150, 6.122, and 7.132 call for a "cab access door" located behind the front cab doors. Not all manufacturers can supply this due to their cab design. Will exceptions to this requirement be allowed?

Answer:

**2.7 Exceptions.** These Specifications are based upon design and performance criteria which have been developed by the Covington Fire Department as a result of extensive research and careful analysis. Subsequently these specifications reflect the only type of fire Apparatus that is acceptable at this time and all specifications herein contained are considered as minimum. Bidders shall indicate in the "yes/no" column if their bid complies on each numbered item specified. If a product brand name is specified and is commercially available to all Bidders, an exception to such items is not acceptable and such bid may be rejected. Exceptions shall be allowed if they are equal to or superior to that specified and provided they are listed and fully explained on a separate page. All deviations, no matter how slight, shall be clearly denoted in the corresponding column on the **FIRE APPARATUS EXCEPTION WORKSHEET**. On a separate sheet of paper, the Bidder shall indicate the Specification Number and explain the following: (i) how the proposal deviation is different; (ii) how the deviation meets or exceeds the specifications; (iii) and why it is necessary. All exceptions to specifications shall be included together in the Proposal Binder under **TAB V-A** with a cover sheet that states **EXCEPTIONS TO SPECIFICATIONS**. The City reserves the right to require a Bidder to provide proof in each case that a substituted item is equal to that specified. The City shall be the sole judge in determination of acceptable substitutes. Proposals that are found to have deviations without listing them or bids taking total exceptions to these advertised specifications will be rejected. Bids not including all exceptions shall be deemed Non-Responsive.

5. Are there any cab length and roof height requirements for the fire apparatus cabs? Dimensions are included in the RFP.

Answer If a specific dimension is not included then the bidder shall specify the dimensions of unit provided in bid.

6. The fire apparatus sections call for a cab defroster that has ventilation ducts built into the lower cab dash. Will ventilation ducts built into the cab overhead be acceptable?

Answer See exception language above.

7. The fire apparatus specifications call for the manufacturer to supply and install a Knox Box. Knox Box will not sell directly to the manufacturers. Will the department be supplying the Knox Box for the manufacturer to install?

Answer This is not a Knox box it is the Key Secure Master Key Retention System. Any one can order this from Knox.

8. The fire apparatus specify a Meritor rear axle and a Telma focal mounted retarder. In some applications, the Telma retarder cannot be mounted to the Meritor axle. If this is the case, will a comparable Dana rear axle be acceptable?

Answer See exception language above.

9. The fire apparatus specify a power steering system with (1) power steering gear and (1) power assist cylinder. Will dual power steering gears be an acceptable alternative?

Answer See exception language above.

10. The fire apparatus specifications require the bidder to supply an extensive list of loose equipment. Sale of some of the items on the lists such as Scott SCBA, Bullard TIC, and Genesis Rescue tools are strictly controlled by territorial agreements with their respective dealers. If the bidding manufacturer or dealer cannot sell these products, can they take an exception to not provide these items?

Answer See exception language above.

11. Could you please clarify the meaning and location of the following? Inside or outside, low on door?

COMPARTMENT door sill protectors

7.526 A brushed stainless steel sill protector, approximately .50" wide, shall be provided on

seven (7) body compartment door sill(s) to protect the painted finish.

Answer Lower inside of door.

12. On the Front Inlet, for clarification, do you want it coming thru the front of the Bumper, or out the top of the Bumper with an Elbow?

Answer Through the front bumper.

13. Section 4.19 Indemnification makes reference to "the indemnities provided under the General Terms and Conditions". We would like to request a copy of the General Terms and Conditions please.

**Answer: The indemnities in the General Terms and Conditions are contained in Part I under Section 5.25.**

**5.25 Indemnity.** After Final Award, the Prevailing Bidder(s) shall indemnify and save harmless the City of Covington, its employees and elected leaders from and against all claims, suits, actions, damages, or causes of action arising during the terms of the resulting agreement for any personal injury, loss of life, or damage to property sustained by reason of or as a result of the performance of the services or delivery of goods for which the resulting agreement was entered into, or its agents, employees, invitees, and all other persons, and for and against any orders, judgments, or decrees, which may be entered thereto, and from and against all costs, attorney's fees, expenses and liabilities incurred in or by reason of the defense of any such claim, suit or action, and the investigation thereof. Nothing in the award, resulting agreement, contract or Purchase Order shall be deemed to affect the rights, privileges and immunities of the City of Covington as set forth in Kentucky Statutes. The Prevailing Bidder(s) covenant and agree to indemnify and save harmless the City of Covington, its employees and elected leaders and to defend from all cost, expenses, damages, attorney's fees, injury or loss to which the City may be subjected by any person, firm, corporation, or organization by reason of any wrongdoing, misconduct, want, or need of care or skill, negligence or default or breach of contract, guaranty, or warranty, by the successful bidder(s), his employees, his agents or assigns.

## **Part VI**

14. I submitted to participate in the Non partnership vehicles and equipment too Will we be the vehicle list with pricing included with it for us to bid?

**Answer: We will release any list of vehicles with prices to be considered by Finance Only Bidders at the conclusion of Part I.**