

Email Questions regarding the City of Covington, KY Economic Development Strategy RFP (Posted 8/5/2018)

Question	Staff Response
<p>What is the budget range for the ED strategy project you are soliciting responses to?</p>	<p>The City has budgeted \$100,000 for this project.</p>
<p>We do not anticipate being a lead applicant for the Economic Development RFP, however, we are exploring being a partner on several teams that do plan to submit. Are we permitted to apply as part of only one team, or are we permitted to be included as part of multiple responding teams, if we are not the lead/prime applicant?</p>	<p>Any exclusivity or non-exclusivity agreements between consultants with regard to teaming is strictly between the Prime Consultant and their subconsultants. The City's review team will review each submission independently based on what is submitted and will not get involved with team composition.</p>
<p>[Our Firm] would submit, however, there is this "Mandatory Pre-Submittal Meeting" that occurred on Aug. 28. ..., we did not attend. Does that preclude us from submitting?</p>	<p>If you did not attend the pre-submittal meeting, in-person or via GoToMeeting, you can still submit provided you team with another firm that did attend. A list of attendees can be found on our website. This first link is a list of attendees via GoToMeeting, the second is a list of those who attended in person: http://www.covingtonky.gov/Portals/covingtonky/Documents/RFPandBid/Digital%20Pre-bid%20%20Attendees.pdf http://www.covingtonky.gov/Portals/covingtonky/Documents/RFPandBid/Sign-In%20Sheet%20Pre-Submittal.pdf</p>
<p>Are firms that were in attendance at the mandatory pre-submittal meeting that will serve as the prime consultant on a project team able to add a sub-contractor that was not in attendance at the pre-submittal meeting?</p>	<p>Yes, as long as one of the team members (the prime or a subconsultant) attended the pre-submittal meeting (in person or via GoToMeeting), the requirement will have been met.</p>
<p>Will there be a Steering Committee for the project?</p> <ul style="list-style-type: none"> ○ If so, who is represented on it? ○ Will it be the same individuals as the Selection Committee? 	<p>Yes, we anticipate the steering committee to include at a minimum, the same organizations/agencies as those represented on the selection committee. Individuals may be different and we may add a few other stakeholder groups.</p>

<p>What is the City's expectation on Community Involvement with the Economic Development Strategic Plan?</p>	<p>The City is looking to the consultant to suggest, based on past experience in similar communities, the type and amount of community engagement. At a minimum we would expect that key stakeholders, including developers financial institutions, and other economic development agencies and partners would have ample opportunity to provide input.</p>
<p>What industry / projects led to the unprecedented investment in the northern portion of the City? What do you think led to the unprecedented investment?</p>	<p>There have been a number of key developments, including Hotel Covington, Braxton Brewery and a number of luxury apartment/mixed-use developments in the north end of the city. Covington's authenticity, character and historic charm seem to be contributors to a "vibe" that many mention when inquiring about development opportunities.</p>